

Career Opportunity

Digital Sales Consultant (Part time)

Join our growing team at Web Zenex as a Digital Slaes Consultant and play a crucial role in expanding our client base and fostering key partnerships.

Responsibilities:

- Identify and target potential clients through various channels such as social media, industry events, and online platforms.
- Conduct initial consultations to gather requirements and tailor our offerings to meet client objectives.
- Convert leads into clients by demonstrating the value of our services and building strong relationships.
- Negotiate contract terms and close deals to meet or exceed sales targets.
- Maintain ongoing communication with clients to ensure satisfaction and identify opportunities for additional services.

Requirements:

- Excellent communication and interpersonal skills.
- Strong negotiation and closing skills.
- Ability to work independently and as part of a team.
- Knowledge of web development processes and services is a plus.

Qualifications:

- Any Bachelor's degree.
- Networking and relationship-building skills.

Benefits:

- Work From Home (Part Time)
- Flexible Working Hours Client
- Task Based Payments

APPLY NOW - CLICK HERE

Regards, Web Zenex